

2016 Annual Meeting

PRESENTING

Going Global



Renaissance Las Vegas

July 24-27, 2016

Introduction

Since 1906, ARDA has provided a forum for the North American railroad community to meet and affect positive change:

"The objectives of the Association are to foster the industrial, real estate, natural resources, market development activities and environmental concerns of the North American railroads; and through the advancement of ideas and education of its members further promote the effectiveness of railway development and related work."

The American Railway Development Association (ARDA) is a not-for-profit educational trade association founded in 1906 to promote Economic Development, Real Estate Development, Technology, and Environmental Activities of the North American Railroads. ARDA achieves this through the advancement of ideas and education of members to further promote the effectiveness of railway development.

ARDA encourages membership from all classes of railroads throughout North America. Members also include professionals from other associations, agencies, and railroad service partners that have a direct effect on rail business today. ARDA's membership provides a wide variety of perspectives on issues facing the railroad industry in the 21st Century.

The Economic Development Section is focused on enhancing rail business through the expansion and location of new railway and customer facilities. The Real Estate Section works to address the challenges that the rail industry faces in the acquisition, sale, and lease of real property.

The Environmental Section represents the environmental interests of the rail industry and provides awareness and information transfer on related topics. The Technology Section promotes technology and systems that advance matters pertaining to railroad environmental, real estate, and economic development activities. The Law Section focuses on legal issues affecting the railroad industry.

ARDA's section structure and its events not only provide informative programs, but also allow members to network with their industry peers. ARDA members include representatives from all of the Class 1 railroads, several short line and regional railroads, as well as professionals in real estate, economic development, environmental, engineering, legal, and other disciplines. The ARDA conference is an excellent educational and networking opportunity.

Our 2016 ARDA Sponsors

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BRONZE

LJA Engineering

National Railroad Construction and Maintenance Association

Thank you for your support!

Sunday, July 24

8:00 AM-12:00 PM Early Bird Golf Tournament

First Tee Time at 8:00 AM

Grab-and-Go Breakfast is Included

TPC Las Vegas

9851 Canyon Run Drive Las Vegas, Nevada 89144

5:30 PM—6:00 PM Reception for New Members or First Time Attendees

A brief intoduction to ARDA for new members and first

time Annual Meeting attendees

Pool Deck

6:00 PM-7:00 PM Welcome Reception

Sponsored by CN

Light Appetizers will be served in the anticipation that attendees will want to make their own dinner plans. Please see page 21 for recommended restaurants close to the Renaissance Las Vegas or Las Vegas Mono-

rail stops.

Pool Deck

8:00 PM-11:00 PM Silent Auction Opens in ARDA Hospitality Suite

Paramount Room

Going Global

Monday, July 25

7:45 AM-8:45 AM

Registration and Breakfast

Renaissance Foyer

8:45 AM-9:30 AM

Opening Business Session

Stephanie Johnson, Director, Carload Sales & Industrial Development, Florida East Coast Railway and ARDA President

 Roll Call, Introduction of New Members and President's Report and Announcements

Alan Sisk, Director—Technical Services, Norfolk Southern and ARDA First Vice President

 2017 Executive Forum (Atlanta, January 24-25) and Annual Meeting (Memphis, June 18-21) Previews

Gary Rozmus, Senior Environmental Consultant, GEI Consultants and ARDA Second Vice President

 Approval of the Minutes from the 2015 Annual Meeting, Naming of the Auditing Committee

Mark Holder, Director of Corporate Real Estate Services, CSX Real Property and ARDA Secretary-Treasurer

♦ Board Election Report

Doug Morrison, Vice President—Rail, Bartlett & West, Inc. and ARDA Treasurer Nominee

♦ Safety Briefing

Renaissance II Ballroom

9:30 AM-10:15 AM

Conference Session 1—Customer Perspective on

Working with Railroads

Moderator

Jon Arita, Regional Manager — Economic

Development, BNSF Railway Company and Vice Chair

of ARDA Economic Development Section

Panelists

Mike Ray, Regional Manager—Economic Development, BNSF Railway Company and ARDA Secretary Nominee

Quin Vincent, Partner/Senior Civil Designer, VAA

Engineering

Monday, July 25 (Continued)

10:00 AM-11:00 AM Spouse/Guest Coffee Break

Chairman Room

10:15 AM—10:30 AM Morning Break

Renaissance II Foyer

10:30 AM—11:00 AM Conference Session 2—Association of American

Railroads Regulatory Update

Introduction Matt Graham, Director Environmental Real Estate,

BNSF Railway Company and Chair of the ARDA

Environmental Section

Presenter Robert Fronczak, Assistant Vice President

Environment & Hazardous Materials, Association of

American Railroads

Renaissance II Ballroom

11:00 AM—12:00 PM Section Introduction and Planning Meetings

Introduction Mark Holder, Director of Corporate Real Estate

Services, CSX Real Property and ARDA Secretary-

Treasurer

Agenda Meetings of the Economic Development,

Environmental, Law, Real Estate and Technology Sections to appoint section leadership and discuss program ideas for the 2016-17 membership year.

12:00 PM—1:00 PM Lunch

Renaissance II Foyer

Going Global

Monday, July 25 (Continued)

1:00 PM—2:00 PM Conference Session 3—Rails-to-Trails: Partnerships &

Opportunities

Moderator Matt Cangiolosi, Director Real Estate, CSX Real

Property Inc. and Chair of the ARDA Real Estate

Section

Panelists David St. John, Government Relations

Administrator, King County Department of Natural

Resources and Parks (Washington State) **Liz Thorstensen**, Vice President of Trail

Development, Rails to Trails Conservancy

Renaissance II Ballroom

2:00 PM—3:00 PM Conference Session 4—BNSF Unmanned Aerial System

(UAS) Program

Introduction Cameron Rex, Appraiser/GIS Analyst, RMI Midwest

Presenter Mike Mischke, Consulting System Engineer,

Technology Services, BNSF Railway Company

3:00 PM—3:15 PM Afternoon Break

Renaissance II Foyer

3:15 PM—4:30 PM Conference Session 5—Utility Crossing Roundtable

Moderator Mark James, President, TerraPact and Vice Chair of

the ARDA Real Estate Section

Renaissance II Ballroom

6:00 PM—7:00 PM Networking Reception at Peppermill Fireside Lounge

Light Appetizers will be served in the anticipation that attendees will want to make their own dinner plans. Please see page 21 for recommended restaurants close to the Renaissance Las Vegas or Las Vegas

Monorail stops.

Somerset Shopping Center 2985 South Las Vegas Boulevard

Las Vegas, Nevada 89109

8:00 PM—11:00 PM Silent Auction Open in ARDA Hospitality Suite

Paramount Room

Tuesday, July 26

7:30 AM-8:30 AM

Registration and Breakfast

Renaissance Foyer

8:30 AM-9:15 AM

Opening Business Session

Stephanie Johnson, Director, Carload Sales & Industrial Development, Florida East Coast Railway and ARDA President

♦ Morning Welcome, Passing of the Gavel

Alan Sisk, Director—Technical Services, Norfolk Southern and ARDA First Vice President

 ◆ 2017 Executive Forum (Atlanta, January 24-25) and Annual Meeting (Memphis, June 18-21)
 Previews

Gary Rozmus, Senior Environmental Consultant, GEI Consultants and ARDA Second Vice President

Auditing Committee Report

Mike Ray, Regional Manager—Economic Development, BNSF Railway Company and ARDA Secretary Nominee

♦ Safety Briefing

Section Chairs will give reports on new officers and proposed program items for 2016-17.

Renaissance II Ballroom

9:15 AM-9:30 AM

Conference Session 6-Legal Updates

Members of the ARDA Law Section will give short briefs on current legal issues within the railroad industry, including Eminent Domain and the Clean Water Act.

Going Global

Tuesday, July 26 (Continued)

9:30 AM-10:15 AM Conference Session 7-Defending Condemnation: What

to Do When Your DOT Comes Knocking

Panelists Kevin Baldwin, Partner, Daley Mohan Groble

Michael Wallenstein, Partner, Pillsbury Winthrop Shaw Pittman and Chair of the ARDA Law Section

Renaissance II Ballroom

10:15 AM-10:30 AM Morning Break

Renaissance II Foyer

10:30 AM-11:15 AM Conference Session 8-Innovative Methodologies for

Data Capture

Sponsored by Herzog Contracting Corp. and Green

Group Holdings

Introduction Alan Sisk, Director—Technical Services, Norfolk

Southern and ARDA First Vice President

Presenter Doug Morrison, Vice President-Rail, Bartlett & West,

Inc. and ARDA Treasurer Nominee

Renaissance II Ballroom

11:15 AM-12:00 PM Conference Session 9-PNW Gateway: Challenges and

Opportunities in a Changing Regulatory Landscape

Introduction Matt Graham, Director Environmental Real Estate,

BNSF Railway Company and Chair of the ARDA

Environmental Section

Presenter Johan Hellman, Executive Director of State

Government Affairs, BNSF Railway Company

Renaissance II Ballroom

12:00 PM—1:15 PM Lunch

Renaissance II Foyer

Tuesday, July 26 (Continued)

1:15 PM—2:15 PM Conference Session 10—Site Certification Panel

Introduction Alanna Strohecker, Associate Vice President -

Freight Rail / Transit, AECOM and Chair of the ARDA

Economic Development Section

Panelists Lacy Kreger, Economic Development, BNSF Railway

Company

Stephanie Lane, Director Industrial Development

South, CSX Transportation

Renaissance II Ballroom

2:15 PM—3:00 PM Conference Session 11—Environmentally Challenged

Properties

Introduction Pam Nehring, Partner, Daley Mohan Groble

Panelists Brooke Gaede, General Attorney, BNSF Railway

Company

Stephen Valdez, Real Estate Appraiser, Landmark

Research

Renaissance II Ballroom

3:00 PM-3:15 PM Afternoon Break

Renaissance II Foyer

3:15 PM—4:15 PM Conference Session 12—The Evolution and

Opportunities of Wetland Mitigation Banking

Introduction Devin Sprinkle, Regional Manager—Environment

(U.S.), CN and Secretary of the ARDA Environmental

Section

Panelists Kari Harris, Regional Manager, Environmental

Impact, CN

Danniel MacDonald, Director Maintenance, BNSF

Railway Company

John Ryan, President, Land and Water Resources,

Inc.

Going Global

Tuesday, July 26 (Continued)

4:15 PM—4:30 PM Closing Statements

Renaissance II Ballroom

<u>6:30 PM-7:30 PM</u> <u>President's Reception</u>

Sponsored by CN

Renaissance II Foyer

7:30 PM—9:30 PM President's Dinner

Sponsored by Clear Channel Outdoors

The President's Dinner will feature music, dancing and karaoke emceed by Las Vegas' Best of the Best

DJs after a plated dinner.

Wednesday, July 27

7:30 AM-9:30 AM

Farewell Continental Breakfast

Speaker Biographies

Kevin Baldwin

Partner, Daley Mohan Groble

Kevin W. Baldwin has been serving clients in the rail industry with Daley Mohan Groble, P.C. in Chicago, Illinois since 2006. As an experienced litigator, Kevin's practice focuses on a blend of commercial litigation and property-related transactions. Litigated matters include eminent domain prosecution and defense, easement disputes, real estate tax issues, as well as casualty defense litigation including F.E.L.A. and flooding damage claims. In addition, Kevin works with clients on various corporate and property transactions, including right of way acquisitions, regulatory affairs such as grade crossing approvals before state commissions, and zoning and land use applications.

The Chicago Daily Law Bulletin named Kevin an Emerging Lawyer for 2015 and 2016, which recognizes the top attorneys age 40 and under. Kevin is a member of the National Association of Railroad Trial Counsel, the American Railway Development Association, and the Northern Illinois Commercial Association of Realtors.

Robert Fronczak

Assistant Vice President Environment & Hazardous Materials, Association of American Railroads

Mr. Fronczak is currently Assistant Vice President Environment & Hazardous Materials for the Association of American Railroads in Washington, DC. His responsibilities include the development and coordination of railroad industry environmental policy. Before joining AAR, he was a Senior Program Manager with Radian Corporation in Milwaukee, WI. He spent six years with the Milwaukee Road Railroad in Chicago, IL as Director of Environmental Engineering. He has a B.S. in Civil Engineering from Valparaiso, University, and a Masters in Business Administration from DePaul University. He is a registered professional engineer in the State of Illinois.

Brooke Gaede

General Attorney, BNSF Railway Company

Brooke L. Gaede is an in-house attorney in the Environmental Department at BNSF Railway Company. Ms. Gaede is responsible for all environmental legal issues in an eight-state territory, including remediation matters, environmental compliance, contracts, and litigation. Prior to joining BNSF in 2013, Ms. Gaede practiced environmental and transportation law at the law firm of Steptoe & Johnson LLP in Washington DC for fourteen years.

Kari Harris

Regional Manager, Environmental Impact, CN

Kari Harris holds the position of Regional Manager, Environmental Impact for CN's US operations. Ms. Harris has over 20 years of experience specializing in wetland and stormwater regulations. With extensive project experience across the Midwest, south and northeast regions of the US, Ms. Harris has considerable understanding in navigating the regulatory framework of federal, state and local wetland permitting and the associated intricacies of design solutions that can translate to practical field applications. She is a graduate of Northern Illinois University with a Bachelors of Science degree in Geography (Natural Environmental Systems). Before coming to CN, Ms. Harris worked as a consultant in the Chicago area where she developed her niche for Clean Water Act permitting and compliance.

Ms. Harris brought her years of consulting experience to CN in 2012 after working closely with the CN Environment and Engineering team to help obtain US Army Corps of Engineers and Indiana Department of Environmental Management permits for the CN's Kirk Yard Improvements Project, which involved permanently and temporarily impacting 10-acres of high-quality, globally sensitive dune/swale wetland in Gary, IN. The permitting process endured two years of high-level communication and involvement with the regulatory stakeholders, including the USACOE, IDEM, US Fish and Wildlife Service, Indiana Department of Natural Resources and The Nature Individual Permit before an application submitted. Construction began in July 2013 and was finished in December 2014, with zero non-compliance issues or violations.

Today, Ms. Harris spends most of her time working with the CN Design & Construction, and the Bridges & Structures groups to facilitate project viability by streamlining the project design through timely and complete permit application preparation associated with projects that are constructible, cost effective and that meet the ultimate needs of CN. Ms. Harris fills an active roll throughout a project by ensuring compliance before, during and following completion of construction activities. Her workload requires regulatory knowledge of the existing 14 states in which CN operates.

Johan Hellman

Executive Director, State Government Affairs, PNW Region

Johan Hellman is the executive director of state government affairs for the BNSF Railway Co. in the Pacific Northwest, and oversees a territory that includes Washington, Oregon and British Columbia.

He has been active in Northwest politics for more than two decades, and has worked with public and private entities, large and small, to advance their

issues at all levels of government.

His resume includes service as communications director at the Washington State Senate, legislative affairs director at Verizon Communications, and as deputy director of the Washington Public Ports Association.

Johan currently serves on the boards of several organizations including the Washington State Freight Mobility Strategic Investment Board, Association of Washington Business, Manufacturing Industrial Council of Seattle, Washington Research Council, and the Washington Council on International Trade.

He is a graduate of Washington State University and spends his spare time hiking, biking, fishing, and sailing with his family.

Lacy Kreger

Assistant Manager Economic Development, BNSF Railway Company

Lacy Kreger is Assistant Manager in BNSF's Economic Development Department. In this position, she plays an active role in BNSF's Economic Development Strategic Programs Team, leading BNSF's Site Certification Program working to create capacity for future and existing customers throughout BNSF's vast network as well as handling the marketing and communication efforts for the department.

Prior to joining BNSF in 2015, Kreger worked as Director of Domestic & International Recruitment for the Fort Worth Chamber of Commerce. Kreger worked with the local and outside business community in all facets of development projects targeting aerospace, manufacturing, distribution, technology, office and retail. During her eight years at the Fort Worth Chamber, her efforts helped to secure over \$1.5 billion in new investment for the City of Fort Worth and created over 15,000 jobs.

Kreger graduated from Stephen F. Austin State University with a Bachelor of Arts degree in Criminal Justice and will graduate in August with a Master's in Business Administration from the University of North Texas.

Stephanie Lane

Director Industrial Development South, CSX Transportation

Stephanie Lane is the Director Industrial Development South for CSX Transportation's Strategic Business Development group, where she is responsible for managing a team of recruitment managers charged with assisting logistics-led site selection, port development and strategy, as well as site development. CSX s Industrial Development's mission is the recruitment, retention, and expansion of freight rail users across multiple industry sectors throughout the CSX system. Working in concert with state and local economic development organizations and industry partners, she has assisted hundreds of

companies with logistics led site selection and occupancy, including Honda, Boise Cascade, Gordon Food Service, Marathon, Pilot and others. In the last 3 years CSX Industrial Development has yielded over 300 new rail customer sites providing nearly 500,000 new carloads.

Her 15 years of professional freight rail experience is complemented by work as an urban and transportation planner for the North Central Texas Council of Governments, a regional MPO where her work focused on freight and passenger rail planning, as well as aviation planning.

In addition to her corporate responsibilities, she is currently a serving board member of the Winter Haven Economic Development Council, and the Ritz Theater, a non-profit historic performing arts venue.

She received a B.A. in Political Science/Urban Planning from the University of Washington in Seattle, where she also completed advanced graduate work in Masters of Urban Planning. She is a 2014 alumni of CSX Business Leadership Executive Program, Smith School of Business, University of Maryland.

Danniel MacDonald

Director Maintenance, BNSF Railway Company

Danniel MacDonald is currently Director Maintenance for BNSF Railway Company in Vancouver, WA where he is responsible for the delivery of an approximately \$470M passenger rail improvement program. The program is a Federal Railroad Administration funded, Washington State Department of Transportation sponsored, American Recovery and Reinvestment Act program. Dan holds a B.S. in Civil Engineering from Oregon State University in Corvallis, OR. He is a Registered Professional Engineer in NV, OR, CA, and WA. Dan has previously held positions of increasing responsibility for BNSF including Manager Public Projects, Manager Engineering, and Division Engineer.

Michael Mischke

Consulting System Engineer, Technology Services, BNSF Railway Company

Mike Mischke is a technology systems engineer with BNSF Railway who applies new technology to condition assessment methods with the goal of improving railway operational safety. Currently a member of the BNSF UAS Program leading the integration of Unmanned Aerial Systems (UAS) into railroad evaluation and maintenance programs. As a member of the Telecom organization he also plays a key role to move predictive analytics into mainstream operational activities through upcoming big data analytic systems. His career began at BNSF in 1996 with the engineering department managing the advancement of track measurement information systems. Mike

is an information systems innovator with over 40 years of experience in the field of track measurement technology, condition data analytics, geographic information systems (GIS) and railway operational networks for large railway systems worldwide. Member of American Railway Engineering and Maintenance-of-Way Association (AREMA) sense 1991 and currently serving as Vice President of Engineering Services Functional Group.

Doug Morrison

Vice President-Rail, Bartlett & West, Inc.

Doug has 20+ years directly involved with the Railroad Industry. His passion has been in the implementation of technology advancements to progress the railroad industry. Such Technology as GIS, PTC, Imagery, Data Management, Mobile solutions, and LiDAR. Through his career he has managed several large teams and projects delivering enterprise solutions into the railroad, mainly in Real Estate and Engineering. Lately, he has been focused on advanced solutions with mobile LiDAR technologies as well as custom sensor uses.

Mike Ray

Regional Manager of Economic Development, BNSF Railway Company

Mike Ray is Regional Manager of Economic Development for BNSF Railway covering Agricultural unit train facility development projects in Montana, Dakotas, Minnesota and three Canadian Provinces. He is responsible for assisting freight shippers and receivers with site location, expansion and economic development services. Mike has twenty years of experience assisting railroad customers with logistical and facility solutions.

He joined BNSF in 1996 as an auditor and then cost accountant. His experience also includes five years of professional sales and three years of public accounting. He has a master of business administration from Texas Wesleyan University and a bachelor of accounting from Washburn University. Mike passed the certified public accountants exam in 1995.

Mike has served on the Economic Development Section of the American Railway Development Association. Prior memberships include the Institute of Management Accountants, Association of Government Accountants and the Kansas Society of CPA's. Mike and his wife Amy live in Fort Worth, TX.

John Ryan

President, Land and Water Resources, Inc.

John Ryan is the President of Land and Water Resources, Inc. where he is responsible for project management, Mitigation Bank Review Team (MBRT) negotiation, land selection, design, permitting, construction management,

sales and monitoring and maintenance for wetland mitigation banking projects. Previously, he served as both President and Vice President of the National Mitigation Banking Association (NMBA).

Mr. Ryan has designed, permitted, constructed and operates over 20 wetland banks and multi-user offsite mitigation sites, constructed and involved in permitting for 2 other wetland mitigation banks and restoration projects. His previous work was with one of the largest earthmoving contractors in the US, where he oversaw over 50 construction projects as both a foreman, and project manager. Mr. Ryan has worked extensively with permitting agencies to ensure compliance with all environmental laws- including protection of existing wetlands, erosion control methodologies.

Mr. Ryan has testified as an expert witness on mitigation banking before the U.S. Senate Committee on Environment and Public Works, and before state Senate Subcommittees in Maryland and Wisconsin. He received his B.S. in Construction Administration from the University of Wisconsin, Madison.

David St. John

Government Relations Administrator, King County Department of Natural Resources and Parks (Washington State)

David has worked for King County DNRP since 1996, in positions including policy analyst, project manager, and government relations administrator. King County provides services as a regional and local government in the 13th populous county in the United States, with a population of approximately 2,000,000 people and encompassing 39 cities. In this dynamic context the rail-banked Eastside Rail Corridor will serve as an integral part of the regional transportation network, ultimately supporting several thousand commuting and recreational users per day in the most rapidly growing region of Washington State. David has lead the project team on the County's Eastside Rail Corridor project since 2011, from the late stages of property interest acquisition, through development of the long term, multiple-use, multiple-owner vision for the Corridor, and into initial implementation activities. These activities include coordination across County Executive and Legislative branch functions; outreach to federal, state, and private funders; and collaboration on Corridor policy and project development with transit-, utility-, and trail-developer owners in the Corridor and developers of adjacent land. David earned a Master's Degree in Landscape Architecture with a regional planning emphasis from the University of Washington in Seattle, Washington, and a Bachelor's Degree in Political Science with a Minor in History from Cleveland State University in Cleveland, Ohio.

Liz Thorstensen

Vice President of Trail Development, Rails to Trails Conservancy

Liz serves as the Vice President of Trail Development at Rails to Trails Conservancy (RTC), where she shapes and oversees RTC's trail development projects and programs in support of RTC's mission to develop a nationwide network of trails from former rail lines.

Her primary focus is developing and implementing RTC's Projects of National Significance. This work reflects RTC's unique ability to bring national support and top-class trail and movement-building expertise to local trail and active transportation network building initiatives. These network-building projects are carrying communities over the tipping point, helping trails evolve from local amenities into the critical, connected infrastructure that supports healthy people, places and local economies.

Prior to joining RTC, Liz served as the Vice President at the International Economic Development Council where she led the development of the organization's products, programs and original research to empower the economic development profession with cutting edge tools, strategies and best practices.

Liz earned her bachelor's degree in Geography and GIS from the University of Maryland and holds master's degrees in Urban and Regional Planning, and Local Economic Development from the University of Illinois at Urbana-Champaign and the London School of Economics, respectively.

Stephen Valdez

Real Estate Appraiser, Real Estate Appraiser, Landmark Research

Stephen G. Valdez is a real estate appraiser based out of Laguna Beach, California. Steve's work is entirely comprised of complex property appraisal, specifically properties that are involved in high-profile litigation. Within this niche, Steve has an acute specialty in contaminated property involved in the eminent domain process and is published in the field, having authored *Course 417 - The Valuation of Environmentally Contaminated Real Estate*, offered by the International Right of Way Association.

During the past 15 years, Steve's assignments have included properties located across the United States, Mexico, Canada, and the US Virgin Islands. Notable properties have included the Flight 93 Crash site (Stoneycreek, PA), South Coast Plaza (Costa Mesa, CA), Stringfellow Acid Pits (Glen Avon, CA), Fraser Bridge (Vancouver, BC), and the Beaches of the Tulum Ruins (Tulum, QR, Mexico), among others.

Steve lives in southern California with his wife, Corrine, and 3-year old son, Benjamin. When not working, Steve enjoys travelling, surfing, scuba diving,

golfing, and fishing. Steve is also a pit master for a competition BBQ team.

Quin Vincent

Partner / Senior Civil Designer

During his tenure at VAA, Quin has helped start and build strong relationships with industry-leading clients. His enjoyment professionally and growth to a partner lies in the quality of talent and clients he works with every day. He's mentored employees, grown business and successfully built VAA's rail design expertise from one person to a fully staffed team capable of providing comprehensive industrial and agribusiness rail projects from 10-car expansions to large multi-train yards and loop tracks.

Quin's private pilot's license and love of flying has sharpened the multitasking skills all pilots - and managers - need. It's the mental dexterity of flying, he says, that has really helped him successfully wear many hats from marketer to client lead to project and team manager all at once.

Michael Wallenstein

Partner, Pillsbury Winthrop Shaw Pittman

Michael Wallenstein is a Partner at Pillsbury Winthrop Shaw Pittman, LLP. He has been representing railroads in real estate litigation and condemnation matters throughout his career, as well as entities involved in management of railroad real estate. He has been intimately involved in the development of the Across the Fence appraisal methodology from the legal perspective, having litigated corridor valuation issues in several venues. He was lead counsel in litigation involving the valuation of 1850 miles of pipeline easements on railroad rights of way across the western United States, a matter that spanned a more than 4-year trial and three separate appeals. He is well versed in the complex issues that arise from railroad title, both from the legal perspective and the factual perspective. He has been instrumental in helping to bridge and resolve long-standing disputes between the railroad and the public transportation agencies, often paving the way to shorter and more productive negotiations on complex railroad/highway transactions.

Over his career, Michael has also represented cities, counties and other public entities in a wide variety of matters from housing discrimination, to property tax allocation, to First Amendment free speech and Fourth Amendment civil rights matters. He also represents individuals and businesses in commercial and business litigation. He is the Chair of the ARDA Law Committee and one of its founding members.

Las Vegas Strip Restaurants

The following are highly rated restaurants on the Strip within walking distance of the Renaissance Las Vegas Hotel or Las Vegas Monorail stops, which can be quickly accessed via the Convention Center station.

The Barrymore 99 Convention Center Drive

99 Convention Center Drive (702) 407-5303 www.barrymorelv.com American | \$\$\$

Bazaar Meat by Jose Andrés

SLS Las Vegas 2535 S Las Vegas Blvd (702) 761-7610 www.slslasvegas.com/dining/ bazaar-meat Steakhouse/Spanish Tapas | \$\$\$\$

Crush

MGM Grand 3799 Las Vegas Blvd S (702) 891-3222 www.crushmgm.com Tapas | \$\$\$

Earl of Sandwich

Planet Hollywood 3667 Las Vegas Blvd S (702) 463-0259 www.earlofsandwichusa.com Sandwiches | \$

ENVY The Steakhouse

Renaissance Las Vegas
3400 Paradise Road
(702) 785-5462
www.renaissancelasvegas.com/
dining/envy-steakhouse.htm
Steakhouse | \$\$\$

Gordon Ramsay BurGR

Planet Hollywood 3667 Las Vegas Blvd S (702) 785-5462 www.gordonramsayrestaurants.com/ burgr Burgers | \$\$

Katsuya

SLS Las Vegas 2535 S Las Vegas Blvd (702) 761-7611 www.katsuyarestaurant.com/ lasvegas Sushi | \$\$\$

Mon Ami Gabi

Paris 3655 Las Vegas Blvd S (702) 944-4224 www.monamigabi.com French/Steakhouse | \$\$

Piero's Italian

355 Convention Center Drive (702) 369-2305
www.pieroscuisine.com
Italian/Seafood | \$\$\$

Project Pie

MGM Grand 3799 Las Vegas Blvd S (702) 463-6200 www.projectpie.com Pizza | \$\$

2016 ARDA Officers



Pictured from left: Stephanie Johnson, Alan Sisk, Gary Rozmus, Mark Holder, Doug Morrison

STEPHANIE JOHNSON President

Director—Carload Sales and Industrial Development, Florida East Coast Railway

MARK HOLDER

Secretary-Treasurer
Director—Property
Management, CSX
Transportation

ALAN SISK

First Vice President
Director—Technical
Services, Norfolk
Southern

DOUG MORRISON

Secretary-Treasurer Nominee Vice President-Rail, Bartlett & West, Inc.

GARY ROZMUS Second Vice President

Senior Environmental Consultant, GEI Consultants

BETH STEEL Past President

Director—Real Estate & Industrial Development, Kansas City Southern Railway

2016 ARDA Committee Leadership

Environmental	Technology
MATT GRAHAM Chair Director Environmental Real Estate, BNSF Railway Company	ANDY VOLLMER Chair Property Manager, Norfolk Southern Corporation
PETER MASSON Vice Chair Office Leader, Antea Group	RACHAEL CRANDLEY Vice Chair Director of Business Development and Planning, Consolidated Rail Corporation
DEVIN SPRINKLE Secretary Regional Manager—Environment (U.S.), CN	CHARLOTTE MULLER Secretary Rail Business Developer, Bartlett & West, Inc.

Economic Development	Law	Real Estate
ALANNA STROHECKER Chair Associate Vice President - Freight Rail / Transit, AECOM	MICHAEL WALLENSTEIN Chair Partner, Pillsbury Winthrop Shaw Pittman LLP	MATT CANGIOLOSI Chair Director Real Estate, CSX Real Property, Inc.
JON ARITA Vice Chair Regional Manager— Economic Development, BNSF Railway Company	DAVID DRACH Vice Chair Director, Real Estate— U.S., Canadian Pacific Railway	MARK JAMES Vice Chair President, TerraPact, Inc.

SAVE THE DATE!

2017 Executive Forum



Atlanta, Georgia

Peachtree Room Norfolk Southern Goode Building January 24-25, 2017



American Railway Development Association (ARDA) 500 New Jersey Ave NW Suite 400 Washington, DC 20001

Phone: (202) 715-1259 Email: <u>info@amraildev.com</u> Website: <u>www.amraildev.com</u>